

MHEC

Dealer Information Sheet

CONTRACT NO
MC13-C07

TERM
08.01.2020 — 12.31.2030

VERSION
v2.2

CONTRACT SCOPE
Furnishing Accessories

CONTRACT WEBSITE
mhec.net

SPIFF PROGRAM
loftwall.com/spiff

CONTRACT CONTACT
Sales Team
214.239.3162
quotes@loftwall.com

CONTRACT PARTNERS



Pricing & Discounting

MHEC pricing is available to active consortium members. Standard dealer pricing is 57.25% off List; orders over \$100,000 net qualify for 50 / 10 / 10 pricing. End users receive 40% off List.

AUDIENCE	DISCOUNT METHOD	NET % OFF LIST
Dealer	Stacked 50 / 10 / 5	57.25%
Dealer >\$100K net	Stacked 50 / 10 / 10	59.50%
End-User	Straight list-less-40%	40.00%

Installation Fees

Loftwall reimburses the servicing dealer 15% of the end-user net order for installation labor. Installation appears as a separate line item on every invoice for audit clarity.

Freight Fees

Out bound freight is billed at 7% of the end-user net order. Standard FOB Destination, freight prepaid and added, one ship-to per order within the continental United States (48 states).

Order Processing

Email purchase orders to orders@loftwall.com. Include contract number MC13-C07 and note "MHEC Contract Discounting." Attach proof of membership if requested by Loftwall Accounting.