

Shipping Matrix

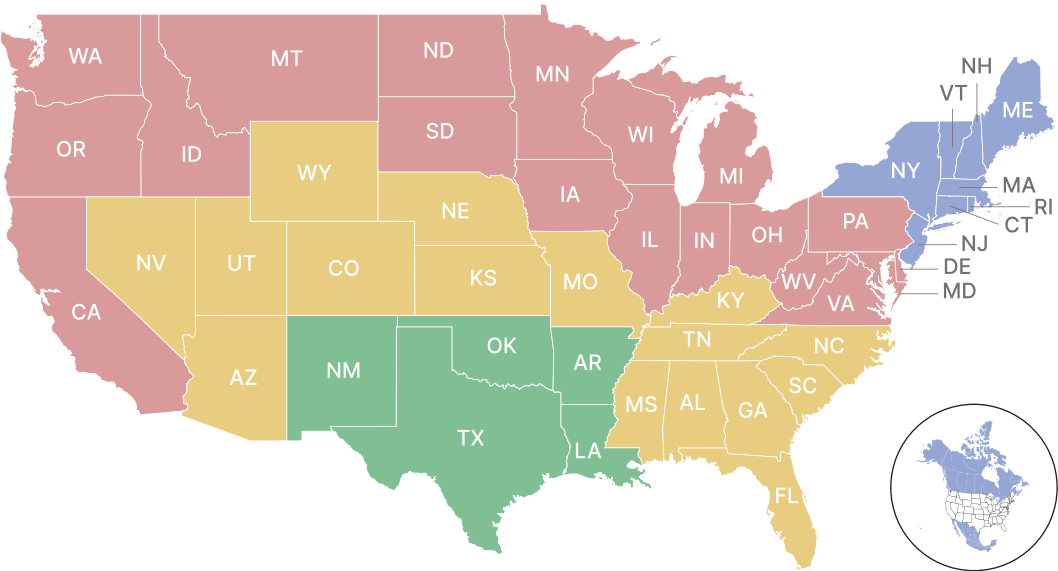
Effective as of:
01.01.2026

Applies To:
All Loftwall products (see
product-specific tables for
Tango, Counter Shield,
Buffer)

Standard Freight by NET Order + Zone

Choosing the right freight option isn't just about distance or order size—use the table below for quick quoting.

Net Order	Zone 1	Zone 2	Zone 3	Zone 4
<\$1,000	12 %	16 %	18 %	23 %
\$1,000 – \$4,999	9 %	12 %	14 %	20 %
\$5,000 – \$9,999	7 %	9 %	10 %	15 %
\$10,000 – \$19,999	6 %	8 %	9 %	13 %
\$20,000 – \$49,999	5 %	6 %	7 %	11 %
\$50,000 – \$99,999	4 %	5 %	6 %	9 %
≥\$100,000	Project quote			



Minimum Charge: All non-Tango, non-Counter Shield, and non-Buffer orders carry a \$249 minimum freight charge. **Zone 4 Exceptions:** Orders to Alaska and Hawaii must be project quoted regardless of NET total. **Shipping Requirements:** Ship-to must accept a 53' trailer and have a dock.

Buffer Freight

Applies to Buffer orders only

Qty	Cost per Shield	Method
1 – 4	\$350.00	Parcel
5+	Refer to Standard Matrix	Standard %

Note: Apply the Standard Freight % to the NET total of the Buffer line for quantities 5+. Canada orders must be project-quoted—always confirm international charges before finalizing.

Counter Shield Freight

Calculate freight for small and large units separately, then sum the totals.

Qty	Small Shield Cost	Large Shield Cost	Method
1	\$50.00	\$80.00	FedEx
2	\$40.00	\$60.00	FedEx
3 - 5	\$30.00	\$50.00	FedEx
6 - 10	\$27.00	\$40.00	FedEx
11-15	\$20.00	\$20.00	LTL
16-25	\$15.00	\$15.00	LTL
26-50	\$15.00	\$15.00	LTL
51-75	\$10.00	\$10.00	LTL
76-150	\$10.00	\$10.00	LTL
≥ 151	\$7.50	\$7.50	LTL

Tango Freight by Quantity

Flat-rate parcel up to 60 panels; LTL above that.

Panels	Cost	Method
1-10	\$30	Parcel
11-20	\$60	Parcel

21-30	\$90	Parcel
31-40	\$120	Parcel
41-50	\$150	Parcel
51-60	\$180	Parcel
61-200	\$250	LTL
201-400	\$350	LTL
≥400	Quote	Quote

Tango ships parcel up to 60 panels; above that, LTL applies.