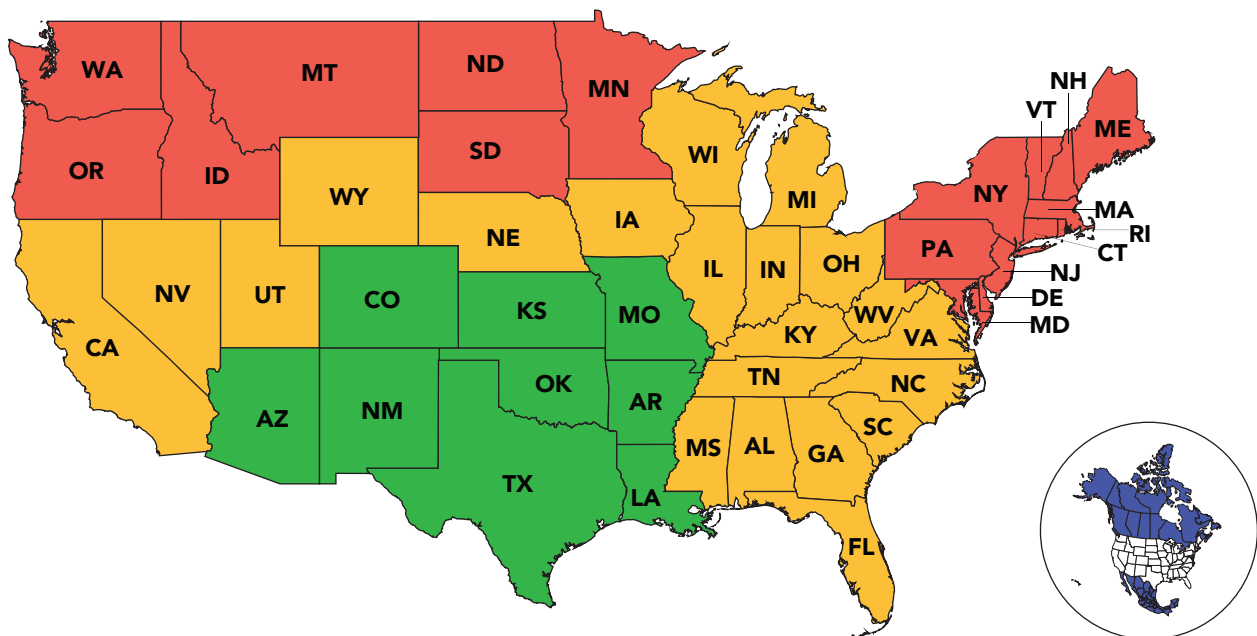


PRODUCT SHIPPING MATRIX

For all products, but Counter Shield.

NET Price	Zone 1	Zone 2	Zone 3	Zone 4
Under \$1,000	10%	14%	16%	20%
\$1,000 - \$5,000	8%	11%	12%	17%
\$5,000 - \$10,000	6%	8%	9%	13%
\$10,000 - \$20,000	5%	7%	8%	11%
\$20,000 - \$50,000	4%	5%	6%	9%
\$50,000 - \$100,000	3%	4%	5%	7%
Over \$100,000	Determined on a project by project basis.			



COUNTER SHIELD SHIPPING

For orders with a combination of small and large Counter Shields, calculate the small and large shipping prices separately and sum them together.

SMALL SIZES

Quantity	Cost per Counter Shield	Shipping Method
1	\$50.00	FedEx
2	\$40.00	FedEx
3 - 5	\$30.00	FedEx
6 - 10	\$27.00	FedEx
11 - 15	\$20.00	LTL
16 - 25	\$15.00	LTL
26 - 50	\$15.00	LTL
51 - 75	\$10.00	LTL
76 - 150	\$10.00	LTL
151 - 300+	\$7.50	LTL

Quantity	Cost per Counter Shield	Shipping Method
1	\$80.00	FedEx
2	\$60.00	FedEx
3 - 5	\$50.00	FedEx
6 - 10	\$40.00	FedEx
11 - 15	\$20.00	LTL
16 - 25	\$15.00	LTL
26 - 50	\$15.00	LTL
51 - 75	\$10.00	LTL
76 - 150	\$10.00	LTL
151 - 300+	\$7.50	LTL

LARGE SIZES