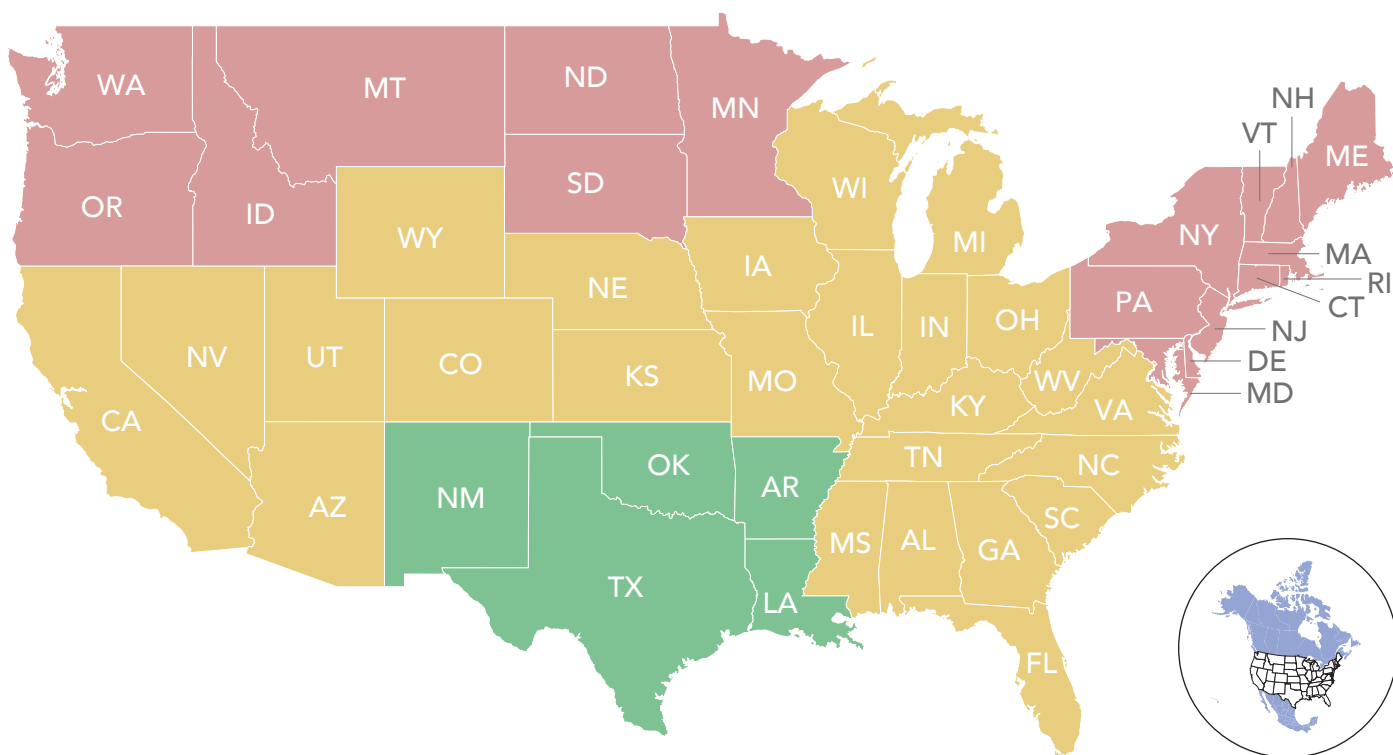


Shipping rates by geographical zones

For all products, but Counter Shield and Tango. All non-counter shield and Tango orders are subject to a minimum \$199 shipping charge. Arbor shipments in Zone 4 must be quoted on a project by project basis, regardless of Net price. All Hawaiian shipments must be quoted on a project by project basis, regardless of Net Price.

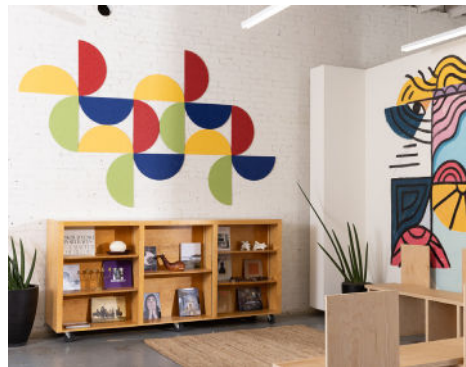
NET (50/10) Price	ZONE 1	ZONE 2	ZONE 3	ZONE 4
Under \$1,000	11%	15%	17%	22%
\$1,000 - \$5,000	9%	12%	13%	19%
\$5,000 - \$10,000	7%	9%	10%	11%
\$10,000 - \$20,000	6%	8%	9%	13%
\$20,000 - \$50,000	5%	6%	7%	11%
\$50,000 - \$100,000	4%	5%	6%	9%
Over \$100,000	Determined on a project by project basis.			



Tango shipping by quantity

Tango comes in all shapes and sizes and so does the shipping cost. Below is a breakdown of shipping costs by panel quantity.

Quantity	Cost	Shipping Method
1 - 10	\$30.00	Parcel
11 - 20	\$60.00	Parcel
21 - 30	\$90.00	Parcel
31 - 40	\$120.00	Parcel
41 - 50	\$150.00	Parcel
51 - 60	\$180.00	Parcel
61 - 200	\$250.00	LTL
201 - 400	\$350.00	LTL
400+	Quote	Quote



Counter Shield shipping by size and quantity

For orders with a combination of small and large Counter Shields, calculate the small and large shipping prices separately and sum them together.

	Quantity	Cost Per Counter Shield	Shipping Method
SMALL SIZES	1	\$50.00	FedEx
	2	\$40.00	FedEx
	3 - 5	\$30.00	FedEx
	6 - 10	\$27.00	FedEx
	11 - 15	\$20.00	LTL
	16 - 25	\$15.00	LTL
	26 - 50	\$15.00	LTL
	51 - 75	\$10.00	LTL
	76 - 150	\$10.00	LTL
	151 - 300+	\$7.50	LTL

	Quantity	Cost Per Counter Shield	Shipping Method
LARGE SIZES	1	\$80.00	FedEx
	2	\$60.00	FedEx
	3 - 5	\$50.00	FedEx
	6 - 10	\$40.00	FedEx
	11 - 15	\$20.00	LTL
	16 - 25	\$15.00	LTL
	26 - 50	\$15.00	LTL
	51 - 75	\$10.00	LTL
	76 - 150	\$10.00	LTL
	151 - 300+	\$7.50	LTL