

# ESCNJ Contract *Dealer* *Information Sheet*

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**Contract Term**

07.02.2022 - 07.01.2025

**Bid Number**

ESCNJ 22/23-08

**Co-Op Number**

65MCESCCPS

**Contract Contact**

Sales Team —

[quotes@loftwall.com](mailto:quotes@loftwall.com)

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## Pricing & Discounting

Loftwall provides contract-level discounts that scale with project value so dealers can quote quickly and confidently. Reference the tiers below when building proposals.

Order Size	Discount Off List
<\$200k	57.25%
≥\$200k	59%

- End user pays an installation fee (quoted by dealer).
- Servicing dealer receives 15 % of net order + installation fees.

For the most up-to-date pricing, visit <https://loftwall.com/pricing/>

## Authorized Dealers

Loftwall partners with select contract furniture dealers to ensure agencies receive professional design support, streamlined purchasing, and white-glove installation. The current roster is listed alphabetically below.

Academy Furniture	Dancker	Maco Offices
Atlas Desk	WB Mason	Nickerson
BE Furniture	GM Office Interiors	Tri Furniture Design
BFI	JC Office Consultants	WB Wood
Creative Library Concepts	K Offices	

## Order Processing

All ESCNJ purchase orders should be emailed to [\*\*orders@loftwall.com\*\*](mailto:orders@loftwall.com).

Include the Co-Op number and your PO so our team can validate contract pricing and release the order without delay.