

IUC Contract *Dealer* *Information Sheet*

Contract Website

<https://iucpg.com>

Contract Term

09.01.2023 - 08.31.2026

- up to two (2) one-year extension options

Contract Number

UN22-226

Payment Terms

Net 30

Contract Contact

Sales Team

214.239.3162

quotes@loftwall.com

Discount Structure

IUC purchasers receive tiered list-price discounts based on project size.

Quote inside the tier that matches the end-user net order to keep compliance simple.

Tier	End-User Net Order Size	End-User Discount
1	<\$50k	46%
2	<\$50k – \$100k	47%
3	\$100k – \$200k	49%
4	≥\$200k	50%

Free ground shipping on orders ≥ \$500 net.

Order Processing

Email purchase orders to orders@loftwall.com. Include IUC contract #UN22-226 and the end user's full name (no abbreviations). Attach the original PO issued to the registered end user for compliance.

Installation Fees

Loftwall passes installation charges directly through to the servicing dealer.

The two most common fee structures are:

Fee Basis	% of End-User Net
Dealer-specified (quote provided)	Dealer's quoted amount
Default range	12 – 22%

Installation appears as a separate line item on the invoice for audit clarity.

Shipping & Freight

Orders \geq \$500 net ship free within the Continental US (48 states). Orders below the threshold follow the **Loftwall Shipping Matrix**—download it at loftwall.com/pricing. Destination must accept a 53-ft trailer with a loading dock.