

# MHEC Contract *Dealer* *Information Sheet*

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## Contract Website

<https://mhec.net>

## Contract Term

08.01.2020 - 07.31.2025

## Contract Number

MC12-C07 — Furnishing  
Accessories

## Contract Contact

Sales Team  
214.239.3162  
[quotes@loftwall.com](mailto:quotes@loftwall.com)

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## Discount Structure

Before offering MHEC pricing, confirm that the purchaser is an active consortium member (registration at [mhec.net](https://mhec.net)). Loftwall provides distinct discounts for dealers and end users—reference the table below so quotes stay contract-compliant.

Audience	Discount Method	Net % Off List
Dealer	Stacked 50/10/5	57.25%
End-User	Straight list-less-40 %	40%

Dealers should write “MHEC Contract Discounting” on every purchase order.

## Installation Fees

Loftwall reimburses the servicing dealer **15% of the end-user net order** for installation labor. Installation appears as a separate line item on every invoice for audit clarity.

## Freight Fees

Outbound freight is billed at **7% of the end-user net order**. Standard FOB Destination, freight prepaid & added, one ship-to per order within the Continental US (48 states).

## Order Processing

Email purchase orders to [orders@loftwall.com](mailto:orders@loftwall.com). Include the contract number **MC12-C07** and clearly note “MHEC Contract Discounting.” Attach proof of membership if requested by Loftwall Accounting.