

TIPS Contract *Dealer* *Information Sheet*

Contract Term

05.31.2023 – 05.31.2028

Contract Number

230301 — Furniture,
Furnishings & Services

Contract Website

www.loftwall.com/tips-contract-details/

Payment Terms

Net 30

Contract Contact

Sales Team —
quotes@loftwall.com

About Loftwall

Texas-based Loftwall designs and builds privacy solutions that help people focus—at work, school, or home. Our mission: improve one space at a time with intuitive, U.S.-made products crafted under conscious-capitalism and sustainable practices.

Pricing & Discounting

Loftwall offers a straight contract discount on every TIPS order:

End-User Net Order	End-User Discount	Dealer Commission
Any Size	52% off list	20% of net order*

*Commission is calculated on the net order **after** the end-user discount and **before** installation.

- Loftwall bills the end user an installation fee (quoted by the dealer).
- Full current price list: loftwall.com/pricing

Freight

Freight is quoted per the **Loftwall Shipping Matrix** (Zone-based). FOB Destination, Continental US, one ship-to per order.

Order Processing

1. Email POs to orders@loftwall.com
2. Make PO out to Loftwall, Inc. and reference the servicing dealer
3. Always include contract #230301 and the end user's full legal name

Net-30 terms available upon credit approval, P-Cards accepted.

Installation Fees

Option	How it works
Dealer-specified	Loftwall bills the quoted install amount and reimburses the dealer.
Default range	12 – 22 % of net order if no figure is provided.

Installation appears as a separate line item on every invoice for audit clarity.

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Spiff Program

Cash incentives are available on qualifying TIPS orders. See loftwall.com/spiff or ask your rep.